

Executive Personality Dynamics for Coaches

Dates	April 25-29, 2012 Begins Wednesday, 3pm Ends Sunday, 1pm
Fee	\$1,275 GISC Members: \$1,225
CE hours	31
Faculty	Peter Finkelstein, MD, and Dorothy Siminovitch, PhD, MCC, with Sonia Nevis, PhD



This program focuses on individual personality theory and assessment and its application to coaching. The practice of coaching requires the ability to understand quickly the personality dynamics of the person being coached; yet training in coaching does not generally provide in-depth education in assessing and working with these issues. This intensive workshop will focus on understanding and working with the characteristics and manifestations of narcissism, perfectionism and control, anger and conflict management, depression, and issues of self-esteem. Participants will explore how to coach each differently and how to know when referral is needed. Emphasis is on cases from participants' practices in relation to personality dynamics and theory.

Benefits

Participants will learn:

- Positive and negative aspects of the individual personality types and how they impact organizations.
- Individual relationship styles, conflict management styles, and how to determine the most effective way to work with these different styles.
- Strengths of clients served and ways to build on these.
- Manifestations of personality types in personal and family life.
- Roles of race, gender, and age as they relate to executive personality dynamics.

Participants

This workshop is designed for any experienced coach or consultant. Leaders may also find this program useful.

ICF has certified this course for 19.25 CC hours and 11.6 other hours.

“This is an essential course for all coaches. The real bonus prize for me was in sequencing this course with the Applying the Cape Cod Model to Coaching course. Executive Personality Dynamics took my learning to an all time high and stimulating depth. This course grew my confidence significantly in dealing with a range of challenging coaching cases and anchored me that I would not be intimidated by the complexity of personality dynamics. Rather, honouring each person as we show up in the moment and moving from a place of a much deeper understanding than ever before. This was the most important course for me as a coach. Wow, learning from Edwin and Peter will remain a highlight.”

Shanaaz Majiet
Executive Director, SMSC Consulting
Cape Town, South Africa

“I recommend this seminar for executive coaches. The course provides a unique behind-the-scenes look at all types of executive personalities and offers insightful advice and optimistic, practical solutions to the toughest issues. I found this wonderful session to be relevant to both my professional and personal life. An important course for all.”

Maria Arnone
Executive Coach, MCC

Registration Form

Name: _____ Male: Female:

Company Name: _____ Position: _____

Preferred Mailing Address - Work / Home : _____

City/State/Province/Postal Code/Country: _____

Work Phone: _____ Home Phone: _____

Mobile Phone: _____ Email: _____

Current Profession (please check all that apply):

Coach Consultant/OD Leader/Executive Psychotherapist Nonprofit Other _____

Professional Affiliations/Associations:

ICF (Int'l Coach Federation) OD Network APA Other (please specify) _____

How did you hear about this program? _____

If by referral, from whom? _____

Please register me for:

Program Title	Date	Fee
_____	_____	_____
_____	_____	_____

I am a GISC Member: I would like to join GISC: \$125/year

Total: _____

Invoice my organization: _____

I have enclosed a check or money order payable to GISC (US funds only):

Charge my: Visa Mastercard American Express

Name as it appears on card: _____

Account Number: _____ Expiration Date: _____

Signature: _____

Cancellation Policy: Refunds are available up to 21 days prior to a program, less a \$35 administration fee.

When cancellation is made with a notice of 20 days or less, tuition will not be refunded but may be applied to a future program within two calendar years.

Mail or fax along with your payment to:
GISC, PO Box 515, South Wellfleet, MA 02663-0515, USA